

# ClickThrough

*Digital. Accelerated.*

2024 Q1

## INSURANCE COMPANIES – COMPETITOR EVALUATION

A comparison of search engine optimisation, digital paid media effectiveness and website optimisation

How do you compare?



# INTERESTED IN YOUR COMPETITORS PERFORMANCE?

We have prepared this easy-to-digest Competitive Intelligence Report to help you quickly understand how you perform against your competition.

We looked at a cross section of websites for your sector and detailed how they rank in relation to site performance and visibility – covering everything you would need to know, from insights into what they are doing well to opportunities for your own company.

This report details your competitors' site speed, site strength, accessibility to paid search spend, keyword rankings (including desktop versus mobile visibility), creative comparisons on social ads, plus a range of paid media and user experience indicators.

## BRANDS INCLUDED

Listed below are of all the brands included throughout this report:

ADRIAN FLUX

Footman James

Classics  
CAR INSURANCE

CAROLE NASH

KEITH MICHAELS  
INSURANCE

PERFORMANCE  
DIRECT.CO.UK

sterling

Kingfisher

CLASSIC CAR INSURANCE  
Heritage  
Since 1965  
MADE FOR ENTHUSIASTS BY ENTHUSIASTS

autonet  
INSURANCE GROUP

brightside™

LANCASTER  
INSURANCE



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# Foreword

Phil Robinson, Founder and CEO of Clickthrough

# WHO ARE CLICKTHROUGH?

ClickThrough Marketing deliver fully integrated, conversion-centric strategies proven to supercharge your online performance.

We work with ambitious, scaling businesses where performance marketing is a key component of their business strategy. We help brands who need to fuel their growth through accelerating digital performance to meet and exceed business goals

We use a creative, collaborative, but challenging approach to an invested partnership, unlike other agencies who fail to understand their client, their market and their specific challenges that create barriers to delivering performance. For example, our fully-integrated approach challenges agencies who offer services in silos and avoid focusing on the user journeys that drive conversions.

We exist to accelerate the growth of ambitious brands in a competitive market, We've been doing this since 2004, it's who we are.

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**Phil, CEO Clickthrough Marketing**

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**PHIL ROBINSON** – CEO  
ON LINKEDIN VIA THE QR CODE

# 02.

## Conversion Performance

Attention Heatmap 07

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Mobile Page Speed Score 10

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Mobile Core Web Vitals 12

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Desktop Core Web Vitals 13

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Mobile & Desktop Page Sizes 14

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Readability 15

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Accessibility 17